

Job Title: Sales Representative for The Treasure Chest

Location: Remote

Time Commitment: 5 hours/week, flexible schedule based on individual needs

Compensation Overview:

- \$15/hr
- When your sale generates net revenue, you earn 7% of that revenue, payable on a quarterly basis. (Net revenue = gross revenue - employee and service costs)
- If your sale goes on to refer someone else, you continue to benefit. You'll receive 5% of the net revenue from their referrals.

Company Overview:

GEM Coaching, created in 2005 by CEO Eric Horwitz, is a dynamic and innovative coaching practice dedicated to helping individuals and companies reach their full potential, set and achieve meaningful goals, and overcome challenges. We believe in the power of coaching to transform lives and are committed to providing exceptional guidance and support to our clients.

In 2020, Coach E designed a community called The Treasure Chest. This virtual and in-person network is for professionals to connect with one another, and learn from GEM's array of coaches and facilitators in group sessions.

Position Summary:

As a Sales Representative for The Treasure Chest, you will have the unique opportunity to work closely with incoming members, and gain hands-on experience in the field of personal development and coaching.

Key Responsibilities:

Outreach: Design and develop spreadsheets of potential clients/members. Reach out and follow up to prospective connections.

Feedback and Reflection: Engage in regular feedback with our clients/members and come up with innovative ways to improve outreach and internal support.

Qualifications:

- Strong communication and interpersonal skills.
- Empathetic and nonjudgmental attitude.
- Passion for personal development and helping others achieve their goals.
- Excellent organizational and time management skills.
- Proficiency in Microsoft Office Suite.

Benefits:

- Exposure to a diverse range of clients and coaching scenarios.
- Networking opportunities.
- The chance to make a meaningful impact on clients' lives.